



## Joseph A. Smith

Tel: (952) 475-5122  
E-mail: [jsmith@steiner-cr.com](mailto:jsmith@steiner-cr.com)



### Select Association and Community Involvement:

**NAIOP (Commercial Real Estate Development Association)**

- Community Enhancement Committee

**MNCAR (Minnesota Commercial Association of Realtors)**

- Past-President
- 2009 MNCAR Industrial Transaction of the Year Award

### Professional Summary:

**Vice President - Steiner Commercial Realty, Inc.**

SCR excels at leasing brokerage service for landlords and building owners. We provide experienced sales brokerage services to maximize value for buyers or sellers of commercial real estate as well as tenant representation services to guide any company through the process of identifying alternative space and relocating their business.

Joe Smith joined Steiner Development as a Leasing Associate in 1987 and has spent his entire commercial real estate career with Steiner. He is responsible for the lease up and tenant retention of an industrial and commercial real estate portfolio of approximately 1.5 million square feet throughout the Twin Cities metropolitan area.

Since 1987, he has built an industry respected background by leasing Steiner managed properties, providing Tenant Representation and Sales Brokerage services, achieving lease up of numerous new developments and working directly with Steiner Construction Services in the completion of new tenant improvements.

Mr. Smith is a seasoned professional that conducts business with high integrity and ethics while delivering excellent market knowledge and expertise to those he serves, whether on the landlord or tenant side of the table.

Mr. Smith is the 2001 Past-President of the Minnesota Commercial Association of Realtors (MNCAR), and is an active member of that organization. Joe is also a member of NAIOP (National Association of Industrial and Office Properties), and serves on their Community Enhancement Committee.

Steiner and Smith were awarded the 2009 MNCAR Industrial Transaction of the Year Award.

